



The key to your city.



**One City, One View,
One System – unifying and
optimizing all departments.**

With city budgets shrinking and the work loads growing, city leaders are required to bring accountability, transparency and optimization to human and financial resources.

QBOS offers the tools needed to enable your city to manage these resources most effectively:

- Human Resources
- CRM
- Accounting – AR, AP, etc.
- Roll-up Reporting
- Workforce Automation
- Business Process Modelling
- Job Tracking
- Estimating and Quoting
- Applet builder— build robust applications without writing any code
- Address immediate needs with point solutions yet scales to enable wholesale phase out
- And much, much more...



QBOS: the solution for a unified city.

Traditional point technology solutions have left most city departments operating in isolated silos, unable to communicate with other city departments.

Managers and leaders desiring oversight, transparency, accountability, and collaboration within their departments and across the broader ecosystem struggle to deliver city services on time and on budget due to legacy point solution constraints.

A city that possesses high performing departments operating within budget seamlessly across organizational and departmental lines is the QBOS reality.

**Now is the time to evolve with QBOS
as the city of the future.**



QBOS brings together all your city's departments into one easy-to-manage single view, which enables oversight – on all levels from the department level to the macro city level.

Now transparent real-time oversight is a reality.

The Object-Oriented City.

Most ERP systems either force you to conform to how they think you should run your city, or else require millions of dollars of development fees to build your workflow. And, once programmed, it can be prohibitively expensive to make changes. With the QBOS Applet Builder and Process Modeler, your staff can visually design their business objects and processes, using simple drag-and-drop methods to create complex workflows. Even the most complex regulatory requirements can be modeled and, once implemented, operate with total transparency to the end users and complete auditability for you and your managers. With QBOS, it's WYSISWD: **WHAT YOU SEE IS WHAT YOU DO.**

Real Time, All the Time.

When your staff logs onto their QBOS desktops, they are presented with all their outstanding tasks, driven by a real-time workflow processor. Integrated scheduling and task management means no more wasted time and no more lost productivity. Whether they're in the field or on the phone, your staff will be more effective and productive than ever before.

Today's citizens demand more services at greater speed than ever before.

QBOS provides you with the ability to manage your relationship with your citizens through online tools that let them request, track, and pay for services through a single, centralized portal, while you can provide your citizens with information and data tailored specifically to them. And because QBOS cuts across departmental boundaries, you won't have to hunt for your citizens records across multiple systems.

Pay By Seat, Not By The Million.

Competing ERP systems require massive up-front costs and leave you exposed to the risk that they won't work as advertised. QBOS, by contrast, uses seat-based costing: you'll only pay for the people who use it, reducing costs and simplifying budget forecasting. And, where the other guys want more money to access new functionality, the cloud-based QBOS system gives you constant access to new capabilities as they become available. From the first day, you'll have access to every feature you need.

One Byte at a Time.

QBOS can manage your entire organization, but it can also scale down to individual departments. Because you pay by the seat, you can choose how to migrate. Bring your departments over one by one, or migrate the entire city in a single day: QBOS gives you the freedom to choose.

Fly by Wire.

A centralized system means centralized reporting. You can watch municipal operations in real-time, and never have to log into multiple systems to find what you need. The integrated security of QBOS means that you can control user access down to the object level: universal access, but local control.

Paperless Offices and the Wireless Web.

The QBOS Document Content Management System (DCMS) allows integration of scanned and electronically-generated documents at the object level. Attach citations to dockets, invoices to services, photos to streets and notes to citizens. DCMS can host your files on the QBOS servers, or use your local storage for security or extreme-capacity needs.

Cloud City.

With QBOS, you don't pay for infrastructure costs. There's no server to buy, no data center to maintain: from the second you start using QBOS, all you need is an Internet connection. Security, maintenance and connectivity are all handled at the QBOS data centers, which means peace of mind and less cost to you.

Security, Technology, Agility.

Security is central to the QBOS data infrastructure, able to handle privacy and security regulatory environments such as HIPAA and Sarbanes-Oxley. Within QBOS, you can set security access down to the most granular level and review audit trails of changes. As federal, state and local governments accelerate the use of cloud services, we will continue to maintain compliance with applicable legislative and regulatory requirements such as FedRAMP, Fisma, and more.

By having all your departments and services on QBOS you only need to keep one system current and compliant, saving your city time and money.

We're Ready to Roll.

Keeping a city running smoothly is one of the hardest jobs in the world. QBOS will unify your systems, formalize and document your processes, and bring your workflow under complete, visible control.



QBOS solves your biggest challenges

- Gives city leaders a real-time oversight of all city operations
- Manage your budget more easily
- Gain more productivity from current employees
- Watch QBOS grow with your city—unlimited scalability
- Provide the highest level of security
- Easily manage all state and federal compliances.
- Ensure 100% worker accountability and transparency
- Save time and money by implementing and managing a single system across every department, every service and every task and communication





QBOS is the key to unlocking your city's potential.

QBOS is an end-to-end ERP and workforce automation solution that provides a scalable, inexpensive, and cloud-based platform for private and public sector organizations to transform their organizational workflow.

QBOS enforces consistency across even the most complex workflows, keeping users on track and giving you and your managers real-time visibility into organizational operations. New legislative and regulatory requirements are easily inserted into your employees' workflow with a simple drag-and-drop interface.

In addition to its object-oriented workflow system, QBOS provides robust subsystems for CRM management, inventory tracking, service and product provisioning, billing, and project management. Its accounting system can be configured to export financial reporting data to your GASB-compliant general ledger, and data within QBOS can be synchronized with external point solutions. Built-in intranet and extranet interfaces give you the ability to keep in touch with your citizens through a single online portal.

QBOS will recover productivity, increase efficiency, and ensure employee compliance with organizational mandates, all at a fraction of the cost of other ERP vendors. QBOS is a cloud-based service, meaning there's no IT costs to buy and maintain the system, and is licensed on a per-seat basis, so you only pay for the employees who use it. Best of all, unlike other vendors, QBOS gives you full access to all its functions, without forcing you to pay tens of thousands of dollars for incremental improvements. And, as a cloud service, your QBOS system will be automatically updated with new features without you paying a dime for upgrade costs. Whether you need to improve a single department's productivity or want to reinvent the way your city does business, we have the tools to make it happen.

RSVP today for our next educational event (see enclosed letter for details) and we'll show you how we can help you build the of city of the future.



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To see QBOS in action and learn how QBOS can help you build a new kind of city, contact: **Scott Boeckle at 214.514.1112**

Business Cloud Solutions is an authorized QBOS Solution Provider.

